

## Your Business, Our Care

35 YEARS



Inside Cruise Industry 1978-2013 Timavo Ship Supply (TSS) headquarters is located in Monfalcone (Italy) very close to Fincantieri shipyard and Venice harbour. Nowadays the Company is placed in the medium-high segment of its market with important interests in new building first fitting, dry dock and operative cruise ships. For the new buildings, as well as for operative ships, the Company supplies spare parts and consumables for deck, engine, hotel, ventilation, refrigeration and electrical departments. TSS normally manages new building first fittings not only in Italy but also in other European Countries and also outside Europe. In the same time Timavo Ship Supply normally supplies all operative ships around the world with any spare parts, especially if manufactured in Europe. Through the years in fact, Timavo Ship Supply has developed a very large relationship net system with the most important manufacturers involved in the Cruise Ship Industry.

Some of Timavo Ship Supply most important Customers in Cruise Industry are Princess Cruises, Cunard Lines, Fincantieri, Disney Cruise Lines, Carnival Australia and UK, Holland America Lines, Hurtigruten and some Ship Supply Companies to properly source European products and spares for their Customers.

Normally TSS supplies worldwide by means of both Customers and own forward agents and directly on board in all main European ports.

We would like anyway to highlight that Timavo Ship Supply has the aim to develop for each Customer a very suitable system following its specific needs in order to get all the operations as simple and practical as possible for all the chain. Our first target is to adapt our quotation, order confirmation, supply to Customer working procedure.

For this purpose, Timavo Ship Supply developed a supply chain management system based on a data base connected to the accounting and store management software and organized on the internal document flow procedure. This system was created by Timavo Ship Supply taking the information directly from the long experience in the field of technical ship supplying, and developed as custom made software by a software house.

Our procedure and professionals are dedicated in order to have always not only the technical purchasing approval, but also the ship's staff approval and satisfaction. For example please find below the comment of the CEO of a Cruise Ship on departure from the yard for Maiden Voyage:

## Good morning

... I would very much like to take the opportunity to mention a group of people who I personally found to be "truly professional" in every respect.

Timavo Ship Supply, one of our selected ships general suppliers based in Trieste and led by Nicola Strukelj were an absolute pleasure to work with. Nothing was ever a problem or a worry, never did they say "No" even to finding and supplying the most obscure items we required and required the same day. The service they gave throughout the build deserves a special mention and commendation and I for one would recommend their services to any ship or shipping company requiring assistance in the Venice and Trieste area, though I dare say they would travel much further afield to try and satisfy their customer.

Well done Nicola and all your team, I cannot thank you enough for all your hard work and excellent Technical service. Best Regards

CEO

Considering all the above aspect, our aim is to have the opportunity to improve our service with your Company in the future, sure to be competitive in service as well as in pricing.

Timavo technical Coordinator, Graduated as Captain on all Ocean going vessels and Master ticket holder, was employed as officer for several years on board Cruise Ships and is developing from already more than ten years the Cruise industry business for Timavo Ship Supply. This team includes also technical Specialist like naval engineer and electrical engineer before employed also with important yard contractors involved in new buildings for electrical/safety management system on board, is offering an high quality acknowledgement in engine and electrical/electronic equipment and spare parts. The technical and logistics staff will work together with accounting and the management in order to fulfill the Customer satisfaction.

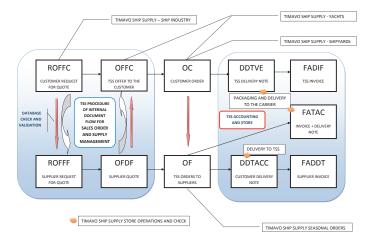
We hope it will be the opportunity for a positive service improvement and high quality business together as it has been already from more than ten years with several other top level Companies.

Should you require any further information please do not hesitate to contact us being assured of our utmost attention at all times,

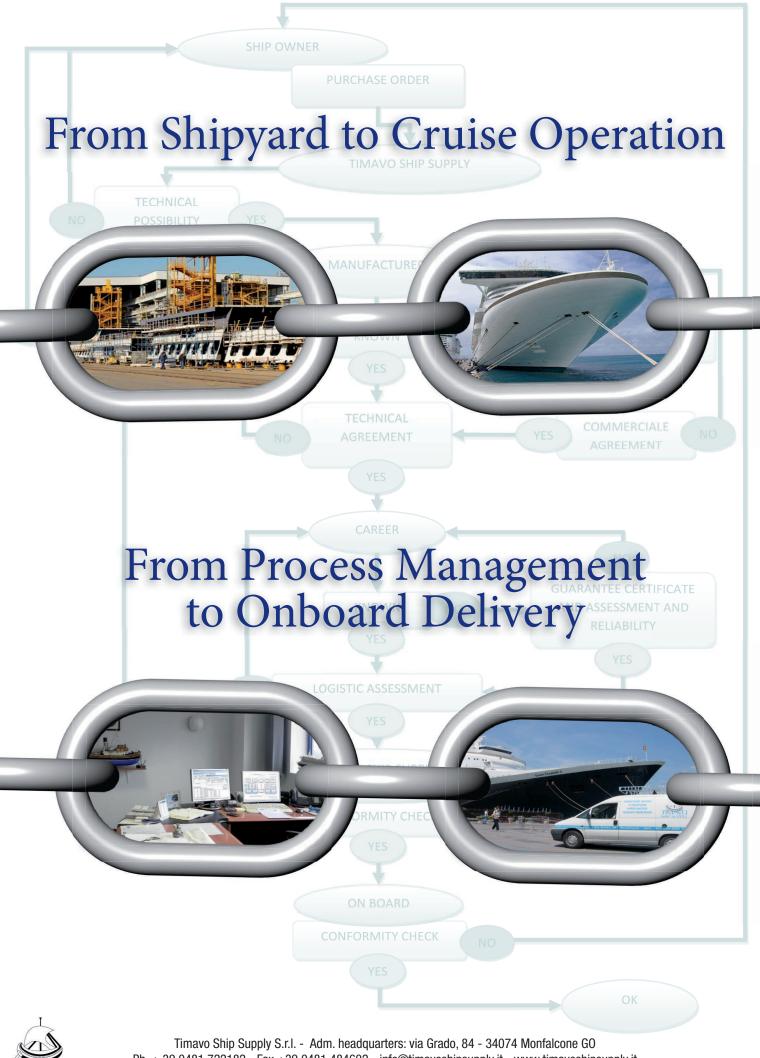
Yours Sincerely,

Davide Strukelj President

Timavo Ship Supply S.r.l.



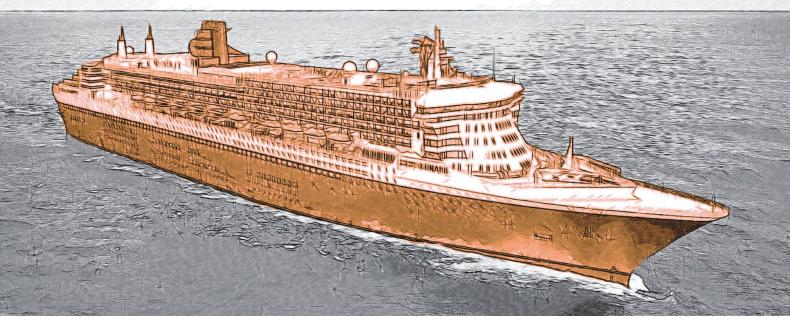






## The Right Link in Cruise Industry Chain





## We are Proud to Supply Worldwide

ABRASIVES & CUTTING TOOLS

ADHESIVES, SEALANTS AND TAPE

**BATTERIES** 

**BEARINGS** 

**CLEANING & LAVATORY EQUIPMENT** 

**CLOTHING & LINEN PRODUCTS** 

**ELECTRICAL EQUIPMENT & CABLES** 

**ELECTRONICS** 

**FASTENERS** 

**FURNITURE** 

HAND TOOLS

**HARDWARE** 

**HOTEL & GALLEY EQUIPMENTS** 

HVAC AND REFRIGERATION

**HYDRAULICS** 

LAB SUPPLIES

LIGHTING

LUBRICATION

**MACHINERY EQUIPMENT** 

MATERIAL HANDLING

**MEASURING TOOLS** 

MOTORS

**NAUTICAL EQUIPMENT & PUBLICATIONS** 

**OFFICE SUPPLIES** 

**ORIGINAL SPARE PARTS** 

**OUTDOOR EQUIPMENT** 

**PACKING & JOINTING** 

PAINT, EQUIPMENT AND SUPPLIES

PIPES, TUBES & FITTINGS

PLUMBING TOOLS, HOSE & COUPLINGS

**PNEUMATICS** 

POWER TOOLS

POWER TRANSMISSION

**PUMPS** 

**RAW MATERIALS** 

ROPES, RIGGING EQUIPMENT & GENERAL DECK ITEMS

SAFETY EQUIPMENT & PROTECTIVE GEAR

**SECURITY** 

SPARE PARTS

**TEST INSTRUMENTS** 

**VALVES & COCKS** 

WELDING

